# **Truxton Trust Company**

# Community Reinvestment Act (CRA) Public File

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Truxton Trust CRA Public File

Section 1: CRA Public File Requirements & Notices

# Public Notice and Public File Requirements Intermediate Banks

The bank is required to have a readily available public file at the main office. Additionally, the bank must include its public file on its website to increase accessibility. The public file must include the following:

- 1. All written comments from the public relating to the bank's CRA performance and responses to them for the current and preceding two calendar years. Excise out any information that would reflect adversely on the good name or reputation of any persons other than the bank;
- 2. The bank's most recent CRA Public Performance Evaluation;
- A map of each facility-based assessment area showing their boundaries. On the map or in a separate list, reflect the geographies (such as census tracts or block numbered area or counties etc.) contained within the facility-based assessment area(s);
- 4. A list of the bank's branches and a list of branches opened and closed during the current year and each of the prior two calendar years with their street addresses and geographies;
- 5. If the bank is applicable to HMDA, a copy of the HMDA Disclosure Statement for the prior two calendar years;
- A quarterly report of the bank's efforts to improve its record of performance under CRA if the bank received a less than satisfactory rating at its most recent CRA examination;
- 7. A list of services (loan and deposit products and transaction fees generally offered, and hours of operation at the bank's branches), including a description of any material differences in the availability or cost of services among locations.

The bank must have at each branch a copy of the most recent CRA Performance Evaluation and a list of services provided by the branch.

In any branch reviewed, the Federal Reserve examiners are to determine whether the bank provided the most recent public evaluation and a list of services available at the branch or a description of material difference from the services generally available at the bank's other branches.

# COMMUNITY REINVESTMENT ACT NOTICES

#### **Branch Office Notice:**

Under the Federal Community Reinvestment Act (CRA), the Federal Reserve Board (Board) evaluates our record of helping to meet the credit needs of this community consistent with safe operations. The Board also takes this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA. You may review today the public section of our most recent CRA evaluation, prepared by the Board, and a list of services provided at this branch. You may also have access to the following additional information, which we will make available to you at this branch within five calendar days after you make a request to us: (1) a map showing the assessment area containing this branch, which is the area in which the Board evaluates our CRA performance in this community; (2) information about our branches in this assessment area; (3) a list of services we provide at those locations; (4) data on our lending performance in this assessment area; and (5) copies of all written comments received by us that specifically relate to our CRA performance in this assessment area, and any responses we have made to those comments. If we are operating under an approved CRA strategic plan, you may also have access to a copy of the plan.

If you would like to review information about our CRA performance in other communities served by us, the public file for our entire Bank is available at our corporate main office located at 4525 Harding Road, Suite 300, Nashville, Tennessee, 37205.

At least 30 days before the beginning of each quarter, the Federal Reserve System publishes a list of banks that are scheduled for CRA examination by the Reserve Bank in that quarter. This list is available from the Applications Manager, Federal Reserve Bank of Atlanta, Peachtree Street NE, Atlanta, Georgia 30309-4470. You may send written comments about our performance in helping to meet community credit needs to Overton Colton, Chief Administrative & Risk Officer, Truxton Trust, 4525 Harding Rd. Ste 300, Nashville, TN 37205 and the Applications Manager, Federal Reserve Bank of Atlanta. Your letter, together with any response by us, will be considered by the Federal Reserve System in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the Reserve Bank. You may also request from the Reserve Bank an announcement of our applications covered by the CRA filed with the Reserve Bank. We are an affiliate of Truxton Corporation, a bank holding company. You may request from the Applications Manager, Federal Reserve Bank of Atlanta, Peachtree Street NE, Atlanta, Georgia 30309-4470, an announcement of applications covered by the CRA filed by bank holding companies.

# **COMMUNITY REINVESTMENT ACT NOTICES**

# Main Office Notice:

Under the Federal Community Reinvestment Act (CRA), the Federal Reserve Board (Board) evaluates our record of helping to meet the credit needs of this community consistent with safe operations. The Board also takes this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA, including, for example, information about our branches, such as their location and services provided at them; the public section of our most recent CRA Performance Evaluation, prepared by the Federal Reserve Bank of Atlanta; and comments received from the public relating to our performance in helping to meet community credit needs, as well as our responses to those comments. You may review this information today.

At least 30 days before the beginning of each quarter, the Federal Reserve System publishes a list of the banks that are scheduled for CRA examination by the Reserve Bank in that quarter. This list is available from the Director of Applications, Federal Reserve Bank of Atlanta, Peachtree Street NE, Atlanta, Georgia 30309-4470. You may send written comments about our performance in helping to meet community credit needs to Overton Colton, Chief Administrative & Risk Officer. Truxton Trust 4525 Harding Rd. S-300, Nashville, TN 37205 and the Director of Applications, Federal Reserve Bank of Atlanta. Your letter, together with any response by us, will be considered by the Federal Reserve System in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the Federal Reserve Bank. You may also request from the Federal Reserve Bank an announcement of our applications covered by the CRA filed with the Federal Reserve Bank. We are an affiliate of Truxton Corporation, a bank holding company. You may request from the Director of Applications, Federal Reserve Bank of Atlanta, Peachtree Street NE, Atlanta, Georgia 30309-4470, an announcement of applications covered by the CRA filed by bank holding companies.

# FAIR LENDING NON-DISCRIMINATORY GUIDELINES

All loan applicants will be treated in a non-discriminatory manner consistent with safe and sound Banking practices. Applicants will not be denied credit because of their marital status, age, race, sex, ethnicity, religion, national origin, location of residence or loan security, or receipt of public assistance.

# Home Mortgage Disclosure Act Notice

The HMDA data about our residential mortgage lending is available online for review. The data shows geographic distribution of loans and applications; ethnicity, race, sex, age and income of applicants and borrowers; and information about loan approvals and denials. HMDA data for many other financial institutions are also available online. For more information, visit the Consumer Financial Protection Bureau's Web site www.consumerfinance.gov/hmda.

Truxton Trust CRA Public File

# Section 2: CRA Public Evaluation

#### PUBLIC DISCLOSURE

October 31, 2022

#### COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Truxton Trust Bank 4525 Harding Road, Suite 300 Nashville, Tennessee 37205

**RSSD ID NUMBER: <u>3290240</u>** 

#### FEDERAL RESERVE BANK OF ATLANTA 1000 Peachtree Street, N.E. Atlanta, Georgia 30309-4470

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to the institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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# **INSTITUTION'S CRA RATING**

#### INSTITUTION'S CRA RATING: This institution is rated Satisfactory. The Lending Test is rated: Satisfactory. The Community Development Test is rated: Outstanding.

The following table indicates the performance level of Truxton Trust Bank (Truxton) with respect to the lending and community development tests.

PERFORMANCE LEVELS	Truxton Trust Bank						
	PERFORMANCE TESTS						
	Lending Test	Community Development Test					
Outstanding		X					
Satisfactory	Х						
Needs to Improve							
Substantial Noncompliance							

\*\*Note: The lending test and the community development test are weighted equally when arriving at an overall rating.

Major factors supporting the institution's rating include:

- The bank's loan-to-deposit (LTD) ratio was reasonable.
- A majority of loans were made in the assessment area.
- The geographic distribution of loans reflects reasonable dispersion throughout the assessment area.
- The distribution of borrowers reflects reasonable penetration among businesses of different sizes and borrower incomes.
- Given the bank's business market focus, the level of community development loans and services reflects excellent responsiveness to community development needs in its assessment area.
- Neither the Reserve Bank nor the bank has received any CRA-related complaints since the previous examination.

#### **INSTITUTION**

# SCOPE OF EXAMINATION

The CRA performance evaluation assesses the bank's record of meeting the credit needs of its community, including low- and moderate-income (LMI) neighborhoods, within the context of information such as asset size and financial condition of the institution, competitive factors, as well as the economic and demographic characteristics of its defined assessment area. Truxton's CRA performance evaluation was based on CRA activities within its assessment area using the Interagency Intermediate Small Institution Examination (ISB) Procedures. Under these procedures, institutions meeting the threshold size are evaluated using two separately rated tests: a lending test; and a community development test that includes an evaluation of community development loans, investments, and services in light of community needs within its assessment areas and the capacity of the bank.

The evaluation included an analysis of residential real estate and small business loans originated from January 1, 2020 through December 31, 2021. The bank was not subject to Home Mortgage Disclosure Act (HMDA)<sup>2</sup> reporting requirements in 2020 and 2021 as it did not meet the loan volume threshold that triggers reporting requirements (pursuant to the 2015 HMDA Final Rule). However, the bank submitted residential real estate loan data (including originations, refinances, and home improvement) for consideration in the analysis of 2020 and 2021 performance. A small business loan is defined as a loan for business purposes with an original amount of \$1 million or less and typically is either secured by nonfarm or nonresidential real estate or classified in the bank's records as a commercial loan. The bank's origination of small business loans was greater than residential real estate loan originations during the review period, in both number and dollar amount. As a result, small business loaning was given greater weight when determining the lending test rating.

For the community development test, the examination covered community development loans, qualified investments, and community development services from July 1, 2019 through June 30, 2022. The CRA defines a community development activity as having a primary purpose of providing any of the following: affordable housing or community services for LMI persons, economic development through the financing of small businesses, revitalizing or stabilizing LMI geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies that benefit the assessment area or a larger statewide or regional area that includes the assessment area.

As part of this evaluation, two community contacts with local community and economic development representatives who are familiar with the economic and demographic characteristics as well as community development opportunities in the Nashville assessment area were referenced. Information obtained from these contacts was used to establish a context for the communities in which the bank operates and to gather information on the bank's performance. Specific information obtained from the community contacts is included in the applicable section of the evaluation for each assessment area.

<sup>&</sup>lt;sup>2</sup> Home Mortgage loans are reported by institutions on the Home Mortgage Disclosure Act (HMDA) Loan Application Register (LAR). The register includes home purchase, home refinance, home improvement, and multi-family loans originated and purchased by the institution.

# **DESCRIPTION OF INSTITUTION**

Truxton is a wholly owned subsidiary of Truxton Corporation, a single bank holding company. The bank offers personal and business loans, depository accounts, wealth management and trust services. The primary trade area consists of Davidson and Williamson counties, which are part of the Nashville-Davidson-Franklin-Murfreesboro, Tennessee MSA.

#### Branch Offices

The bank operates as a full-service bank and wealth management company with one branch office in Belle Meade, Tennessee. The bank has not opened or closed any branches since the previous examination.

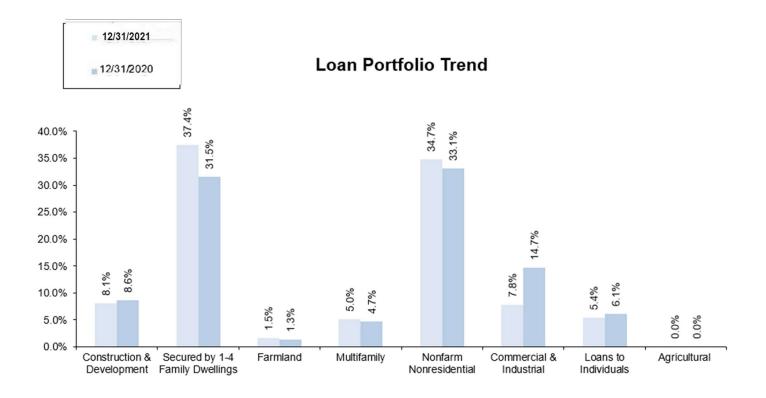
#### Loan Portfolio

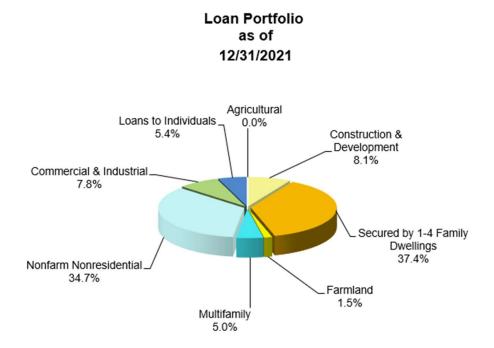
According to the December 31, 2021, Report of Condition (ROC), the bank's assets totaled \$901.7 million, a substantial increase of approximately \$420.2 million since the bank's last CRA examination conducted on October 28, 2019.

The following table and graphs show the composition of the loan portfolio according to the Consolidated Report of Condition and Income (Call Report). As indicated, residential real estate (37.4 percent) and nonfarm nonresidential (i.e., commercial real estate) lending (34.7 percent) are the bank's primary lending focus. Total loans increased by approximately 18.1 percent over the period shown, while the loan mix remained relatively consistent.

COMPOSITION OF LOAN PORTFOLIO									
	12/31/2	021	12/31/2020						
Loan Type	\$ (000s)	Percent	\$ (000s)	Percent					
Construction and Development	39,998	8.1%	36,162	8.6%					
Secured by One- to Four- Family Dwellings	185,434	37.4%	132,201	31.5%					
Other Real Estate: Farmland	7,581	1.5%	5,316	1.3%					
Multifamily	24,965	5.0%	19,564	4.7%					
Nonfarm nonresidential	172,083	34.7%	138,819	33.1%					
Commercial and Industrial	38,523	7.8%	61,766	14.7%					
Loans to Individuals	26,869	5.4%	25,584	6.1%					
Agricultural Loans	0	0.0%	0	0.0%					
Total	\$495,453	100.00%	\$419,412	100.00%					

\* This table does not include the entire loan portfolio. Specifically, it excludes loans to depository institutions, bankers acceptances, lease financing receivables, obligations of state and political subdivisions, and other loans that do not meet any other category. Contra assets are also not included in this table.





# Credit Products

Truxton provides highly individualized personal and business banking and wealth management services to high income and high net worth individuals, their families, and their businesses. While wealth management services represent a significant part of the bank's business strategy and revenue source, they also offer various consumer credit products including residential mortgage loans, construction loans, personal lines of credit, home equity lines of credit, automobile loans, and personal loans. The bank offers various business financing options as well as remote-deposit services and online banking for all customers.

# COVID-19 Response

Truxton participated in the SBA Paycheck Protection Program (PPP), which was established as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act. PPP loans were designed to help businesses retain workers and staff during the economic crisis caused by the pandemic. During the review period, Truxton originated 404 PPP loans in amounts of \$1 million or less for a total dollar amount of \$39.2 million; 83.7 percent (338) of the PPP loans were in the assessment area. The PPP loans were considered responsive to the needs of small businesses during the COVID-19 pandemic. Additional details regarding the bank's PPP lending are discussed in the performance test sections below.

# CRA Compliance

Truxton complies with the requirements of the CRA. No known legal impediments exist that would restrict the bank from meeting the credit needs of its assessment areas. The bank received a "Satisfactory" rating at its previous examination conducted by the Federal Reserve Bank of Atlanta dated October 28, 2019, under ISB examination procedures.

# DESCRIPTION OF INSTITUTION'S OPERATIONS IN THE NASHVILLE ASSESSMENT AREA

# Overview

The Nashville assessment area consists of Davidson and Williamson counties, which are part of the 13-county Nashville-Davidson-Murfreesboro-Franklin MSA. As of June 30, 2022, Truxton operates one branch office, with one full-service ATM, in the assessment area. The branch is located in an upper-income census tract. According to 2021 FFIEC census data, the assessment area contains 198 tracts: 28 low-income census tracts (14.1 percent); 44 moderate-income tracts (22.2 percent); 55 are middle-income tracts (27.8 percent); 68 are upper-income tracts (34.3 percent); and 3 tracts (1.5 percent) have unknown-income levels.<sup>3</sup>

# **Competition**

The banking market in Nashville is very competitive. National and regional banks have a significant presence, but there are quite a few community banks. According to the June 30, 2021 FDIC Summary of Deposits Report, there were 45 financial institutions operating 305 branch location across the assessment area with \$66.7 billion in total deposits. Truxton ranked 14<sup>th</sup> in deposit market share with \$710.8 million (1.1 percent of total deposits in the assessment area). Bank of America holds the largest deposit market share with about 20.1 percent, followed by Pinnacle Bank at about 18.1 percent. Truxton's competitors are primarily smaller community banks.

<sup>&</sup>lt;sup>3</sup> FRB Atlanta Calculations of 2021 Census Data

### Population Information

The population in the assessment area has grown rapidly in the past several years. Population in the assessment area was approximately 963,610 as of the 2020 Census, representing an increase of 18.9 percent since 2010.<sup>4</sup> For context, the state of Tennessee and the United States grew at 8.9 percent and 7.4 percent over the same time frame, respectively.<sup>5</sup> Davidson County, which includes the city of Nashville, is the largest county in the assessment area with a 2020 population of 715,884, while Williamson County has a population of 247,726. The highest population growth rate in the assessment area has been in Williamson County; between 2010 and 2020, population increased by 35.2 percent. The population for Davidson County increased by 14.2 percent during the same time.

# Income Characteristics

For purposes of classifying borrower income, this evaluation uses the FFIEC estimated median family income (MFI) for the Nashville-Davidson-Murfreesboro-Franklin MSA. As shown in the table below, the MFI increased from \$76,500 in 2020 to \$79,200 (3.5 percent) in 2021.

FFIE	C Estimated		I	Jow	M	oder	rate	1	Midd	lle	τ	Jppe	r
Median	Family Income	0	-	49.99%	50%	-	79.99%	80%	-	119.99%	120%	-	& above
2020	\$76,500	0	-	\$38,249	\$38,250	-	\$61,199	\$61,200	-	\$91,799	\$91,800	-	& above
2021	\$79,200	0	-	\$39,599	\$39,600	-	\$63,359	\$63,360	<u>(</u> -)	\$95,039	\$95,040	-	& above

# Borrower Income Levels Nashville-Davidson-Murfreesboro-Franklin, TN MSA

There is substantial variation in the MFI between the two counties in the assessment area. Williamson County is the wealthiest county in Tennessee with an estimated MFI of \$141,064 in 2021, while the MFI in Davidson County was \$83,222.<sup>6</sup> Throughout the assessment area, 36.9 percent of families were considered LMI based on 2021 FFIEC Census data. Additionally, 11.2 percent of families in the assessment area have incomes below the poverty level.

# Housing Characteristics

According to 2021 FFIEC census data, there were 362,948 housing units located in the assessment area, 54.9 percent of which were owner-occupied, 37.0 percent were rental units, and 8.1 percent were vacant. In low-income census tracts, 27.2 percent of housing units were owner-occupied, and 59.9 percent were rental; in moderate-income tracts, 38.0 percent of units were owner-occupied, and 52.5 percent were rental.

<sup>&</sup>lt;sup>4</sup> "Nashville assessment area." *GIS Mapping and Geographic Information System Data*. N.d. Web 17 November 2022. <a href="http://www.policymap.com/">http://www.policymap.com/</a>>.

https://www.census.gov/quickfacts/fact/table/US,TN,davidsoncountytennessee,dicksoncountytennessee,maurycountytennessee,roberts oncountytennessee/PST045221. Accessed 17 Nov 2022.

<sup>&</sup>lt;sup>5</sup> Ibid.

<sup>&</sup>lt;sup>6</sup> "Nashville assessment area." *GIS Mapping and Geographic Information System Data*. N.d. Web 17 November 2022. <a href="http://www.policymap.com/">http://www.policymap.com/</a>>.

The median age of the housing stock across the assessment area was 39 years, while the median age was 37 years in Davidson County and 20 years in Williamson County.<sup>7</sup>

Population and employment growth is driving a hot real estate market in the Nashville MSA. According to data from Realtor.com, the median sales price for a home in Williamson County in July 2021 was \$423,750, which represents an increase of 29 percent compared with July 2020.<sup>8</sup> Additionally, the median sales price for a home in Davidson County in July 2021 was \$383,000, which represents an increase of 21.2 percent compared with the prices in July 2020.<sup>9</sup> However, home prices vary widely between the two counties in the assessment area. In June 2021, Williamson County had the highest median home list price at \$865,750<sup>10</sup> while Davidson County was significantly lower, at \$437,248.<sup>11</sup> Active home listings in the MSA decreased 67.9 percent from January 2020 to December 2021, indicating an increasingly tight market.<sup>12</sup>

Homeownership for LMI families in the Nashville area is becoming less affordable. Using the assumption that a borrower can obtain a loan for approximately three times their annual income, and using 2020 FFIEC median family income figures, affordable homes would be priced at \$114,747 or below for low-income families and \$183,597 or below for moderate-income families. Using 2021 FFIEC MFI figures for the Nashville MSA, affordable homes would be priced at \$118,797 or below for low-income families and \$190,077 for moderate-income families. Both counties in the assessment area had median home prices above \$200,000 in 2020 and 2021.

# Economic Conditions and Employment Statistics

The Nashville MSA has seen strong population and job growth in the past few years and is also a leading national health care hub and a thriving tourism center. Between January 2018 and December 2021, total nonfarm payrolls grew 8.2 percent in the MSA,<sup>13</sup> while total nonfarm payrolls in the state of Tennessee increased 4.3 percent.<sup>14</sup> The industries with the fastest job growth in this same period included construction, transportation/logistics, and professional/business services.<sup>15</sup> Meanwhile, the manufacturing and leisure/hospitality industries saw decreases in total jobs during the same period.<sup>16</sup> The largest employment concentrations are in the transportation/logistics,

<sup>&</sup>lt;sup>7</sup> FRB Atlanta Calculations of 2021 Census Data

<sup>&</sup>lt;sup>8</sup>Lahman, Sean. "How Is Williamson County's Real Estate Market? Home Prices Rose over Year." *Austin American-Stateman*, 30 Nov. 2021, https://www.statesman.com/story/news/2021/11/30/gda-average-home-prices-20211119-tx-naas-48491/49402617/. Accessed 18 Nov. 2022.

<sup>&</sup>lt;sup>9</sup>Lahman, Sean. "How Is Davidson County's Real Estate Market? Home Prices Rose over Year." *The Tennessean*, 23 Nov. 2021, https://www.tennessean.com/story/news/2021/11/23/gda-average-home-prices-20211119-tn-pnas-47037/49402459/. Accessed 18 Nov. 2022.

<sup>&</sup>lt;sup>10</sup> "Housing Inventory: Median Listing Price in Williamson County, TN." *Federal Reserve Economic Data (FRED), St. Louis Fed*, <u>https://fred.stlouisfed.org/series/MEDLISPRI47187</u>. Accessed 18 Nov 2022

<sup>&</sup>lt;sup>11</sup> "Housing Inventory: Median Listing Price in Davidson County, TN." *Federal Reserve Economic Data (FRED), St. Louis Fed,* <u>https://fred.stlouisfed.org/series/MEDLISPRI47037</u>. Accessed 18 Nov 2022

<sup>&</sup>lt;sup>12</sup> "Housing Inventory: Active Listing Count in Nashville-Davidson-Murfreesboro-Franklin, TN." *Federal Reserve Economic Data (FRED), St. Louis Fed*, <u>https://fred.stlouisfed.org/series/ACTLISCOU34980</u>. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>13</sup> "All Employees: Total Nonfarm in Nashville-Davidson-Murfreesboro-Franklin, TN (MSA)." *Federal Reserve Economic Data* (*FRED*), *St. Louis Fed*, <u>https://fred.stlouisfed.org/series/NASH947NA</u>. Accessed 16 Nov 2022.

<sup>&</sup>lt;sup>14</sup> "All Employees: Total Nonfarm." Federal Reserve Economic Data (FRED), St. Louis Fed,

https://fred.stlouisfed.org/series/PAYEMS. Accessed 17 Nov 2022.

<sup>&</sup>lt;sup>15</sup> "Economy at a Glance: Nashville-Davidson-Murfreesboro-Franklin, TN." U.S. Bureau of Labor Statistics, https://www.bls.gov/eag/eag.tn nashville msa.htm. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>16</sup> Ibid.

professional/business services, government, education/health services, and leisure/hospitality industries.<sup>17</sup> Apart from state government, the leading private sector employers are Vanderbilt University Medical Center, Nissan North America, Hospital Corporation of America Holdings, Inc., Vanderbilt University, and Saint Thomas Health Services.<sup>18</sup>

Small businesses play an important role in the Nashville metro economy. According to 2021 Dun & Bradstreet data, there were 51,069 businesses in the Nashville assessment area. Of the total businesses in the assessment area, 90.5 percent had total annual revenues less than or equal to \$1 million and were therefore considered small businesses.<sup>19</sup> Additionally, 17.1 percent of small businesses in the assessment area were located in moderate-income tracts, while there were fewer in low-income tracts at 9.0 percent.<sup>20</sup>

#### Covid-19 Response

The early stages of the COVID-19 pandemic had a crippling effect on economic activity in the Nashville assessment area, especially in Davidson County, which is home to Nashville's famous entertainment, music, and food industries. On March 16, 2020, Mayor John Cooper closed Davidson County's bars and limited restaurants to 50 percent capacity in response to the onset of COVID-19 cases in the state of Tennessee.<sup>21</sup> On April 2, 2020 Tennessee Governor Bill Lee issued a statewide stay-at-home order,<sup>22</sup> which was later extended through the end of April 2020.<sup>23</sup> Most of the state began re-opening on May 1, 2020,<sup>24</sup> and Davidson County began their own reopening process on May 11, 2020.<sup>25</sup> However, COVID-19 contraction risk and case counts continued to stunt consumer demand for certain services, especially those in the travel, leisure, entertainment, and food industries. To help keep the nation's economy afloat during the crisis, the U.S. Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The CARES Act established the Paycheck Protection Act (PPP), which provided fully forgivable loans to small businesses to cover payroll costs.<sup>26</sup> In the bank's assessment area alone,

<sup>&</sup>lt;sup>17</sup> Ibid.

<sup>&</sup>lt;sup>18</sup> "Major Employers." *Nashville Area Chamber of Commerce*, <u>https://www.nashvillechamber.com/explore/work/major-employers</u>. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>19</sup> Ibid.

<sup>&</sup>lt;sup>20</sup> Ibid.

<sup>&</sup>lt;sup>21</sup> Ebert, Joel. "Nashville Mayor John Cooper, City Close All Bars on Lower Broadway, Impose Limits on Restaurant Capacity." *Tennessean*, 15 March 2020, <u>https://www.tennessean.com/story/news/2020/03/15/coronavirus-nashville-mayor-john-cooper-closes-bars-lower-broadway/5054917002/. Accessed 17 Nov 2022.</u>

<sup>&</sup>lt;sup>22</sup> Sturges, Wendy. "Gov. Bill Lee Issues Stay-at-Home Order through April 14." *Community Impact Newspaper*, 30 March 2020, <u>https://communityimpact.com/nashville/franklin-brentwood/coronavirus/2020/03/30/gov-bill-lee-issues-statewide-stay-at-home-order-for-tennesseans/</u>. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>23</sup> Elbert, Joel. "Tennessee Gov. Bill Lee Extends Stay at Home Order through End of April." *Tennessean*, 13 April 2020, <u>https://www.tennessean.com/story/news/politics/2020/04/13/tennessee-gov-bill-lee-extends-stay-home-order-through-end-april/2982579001/</u>. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>24</sup> "Governor Lee: TN 'Safer at Home' Order to Expire April 30, Phased Reopening Next Week." *WKRN*, 20 April 2020, <u>https://www.wkrn.com/community/health/coronavirus/governor-lee-tn-safer-at-home-order-to-expire-april-30-phased-reopening-next-week/</u>. Accessed 17 Nov March 2022.

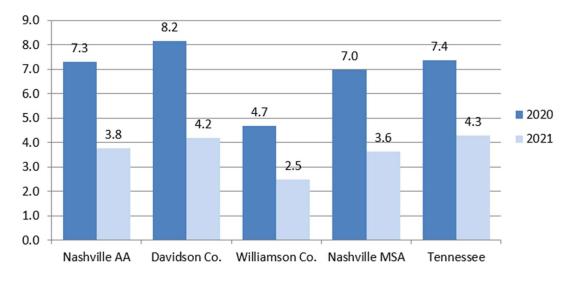
<sup>&</sup>lt;sup>25</sup> Kelman, Brett and Schmitt, Brad. "Nashville Will Let Restaurants and Stores Open at Half Capacity on Monday." *Tennessean*, 7 May 2020, <u>https://amp.tennessean.com/amp/3087487001</u>. Accessed 18 Nov 2022.

<sup>&</sup>lt;sup>26</sup> "Paycheck Protection Program." *United States Department of the Treasury*, <u>https://home.treasury.gov/policy-issues/coronavirus/assistance-for-small-businesses/paycheck-protection-program</u>. Accessed 18 Nov 2022.

Truxton Trust Bank	<b>CRA Public Evaluation</b>
Nashville, Tennessee	October 31, 2022

45,893 total PPP loans were approved for a sum of \$3.5 billion, which helped small businesses keep their doors open and workers on payroll through the unprecedented drop in consumer demand.<sup>27</sup>

As a result of the pandemic, unemployment rates had a significant increase in 2020. As displayed in the following chart, Davidson County had the highest unemployment rate of 8.2 percent compared to the State of Tennessee at 7.4 percent in 2020. The unemployment rate improved for both counties in the assessment area in 2021. Despite the increase in unemployment due to the pandemic in 2020, the unemployment rate in the assessment area decreased in 2021 (3.8 percent) continued to compare favorably to the state of Tennessee (at 4.3 percent).



#### **Unemployment Rates - TN Nashville**

Not Seasonally Adjusted. Source: Bureau of Labor Statistics

# Credit and Community Development Needs

The Nashville market has a moderately strong community development environment with several community service organizations targeting LMI individuals and families. Additionally, there are numerous community development financial institutions (CDFIs) specializing in affordable housing finance and small business lending. These resources create a commending environment and opportunity for banks to partner with nonprofits, developers, and CDFIs to provide affordable housing, neighborhood revitalization, and small business development by investing, lending directly, or providing technical assistance to the organizations or those they serve.

Individuals familiar with the Nashville area community and local economic development activities were contacted. These individuals discussed the various opportunities and challenges in the region and how financial institutions can be responsive to local community development needs through lending, investment, and/or service

<sup>&</sup>lt;sup>27</sup> "Who in Tennessee Got Paycheck Protection Program Loans during the Pandemic?" *The Augusta Chronicle*, <u>https://data.augustachronicle.com/paycheck-protection-program-loans/summary/tennessee/cannon-county/47015/</u>. Accessed 17 Nov 2022.

activities. According to these contacts, affordable housing and small business assistance, and the number of underbanked/unbanked LMI residents are significant concerns for the area. Contacts also indicated that most banks in the area have been proactive in seeking out community development projects and in lending to LMI communities and individuals both directly and indirectly.

The lack of affordable housing has also contributed to a rental gap due to a decline in affordable units. According to the U.S. Census' American Community Survey, 68,287 renters in this area were cost-burdened (paying more than 30 percent of their income towards rent) between 2016-2020. Of those renters, 12.8 percent were over the age of 65.<sup>28</sup> Additionally, approximately 32 percent of cost-burdened renters earned less than \$20,000 between 2016-2020. According to the community contact, nonprofit organizations have been active in bidding on land and property for affordable housing initiatives, but competition from real estate investors and private equity groups has resulted in an inability to compete at current market prices. Most of the affordable housing stock is older, and many of these homes and rentals need repairs and updates. Downtown Nashville has almost no available affordable housing stock. Starter home prices are out of reach and young urban workers have been pushed outside of city limits in search of housing. The resulting gentrification has displaced many LMI individuals and families who previously lived on the outskirts of Nashville. The contact suggested that banks could help mitigate affordable housing challenges by investing in or lending to CDFIs, lending to organizations helping to preserve and provide affordable housing and expanding down payment assistance programs for LMI borrowers.

Furthermore, contacts discussed the impact of the COVID-19 pandemic on the area. One contact indicated that economic growth slowed during the pandemic, but the economy remained strong. The other contact mentioned that LMI residents employed in seasonal jobs as well as in the food and accommodation industry were greatly impacted during the pandemic. Some of the impacts included having difficulty paying rent due to a decrease in people's working hours or job losses. Additionally, the individual mentioned that the pandemic caused many LMI people who were transitioning to homeownership to deplete their savings towards their first home and cause an increase in debt to survive during the temporary and permanent business shutdowns. Lastly, one of the contacts indicated that most banks did well with working with customers of all incomes and revenues by offering credit lines, workouts, and loan modifications during the pandemic. However, the person stated that most of a bank's willingness to work with a customer was based upon the customer's relationship history, which resulted in less emphasis on assisting newer customers.

#### Assessment Area Demographics

The following table presents key demographic and business information used to help develop performance context for the assessment area. The data reflects the 2021 FFIEC Census data and Dunn & Bradstreet data used to analyze the bank's CRA performance. Certain components of the data in the table are discussed in this evaluation as they apply to specific parts of the analysis.

<sup>&</sup>lt;sup>28</sup> "Nashville assessment area." GIS Mapping and Geographic Information System Data. n.d. Web 17 Nov 2022. <a href="http://www.policymap.com/">http://www.policymap.com/</a>>

# **Combined Demographics Report**

			ssment Area					
Income	Trac		Families	÷		< Poverty	Familie	·
Categories	Distrib	ution	Tract Inc	Tract Income		of Families	Family In	ncome
	#	%	#	%	ť	Fract %	#	%
т ·								
Low-income	28	14.1	18,943	9.4	6,873	36.3	43,355	21.5
Moderate-income	44	22.2	39,349	19.5	7,616	19.4	31,083	15.4
Middle-income	55	27.8	58,420	28.9	5,459	9.3	36,437	18
Upper-income	68	34.3	85,316	42.2	2,590	3	91,153	45.1
Unknown-income	3	1.5	0	0	0	0	0	0
Total Assessment Area	198	100.0	202,028	100.0	22,538	11.2	202,028	100.0
	Housing			Hou	sing Types b	y Tract		
	Units by	Owr	er-Occupied		Re	ntal	Vaca	nt
	Tract	#	%	%	#	%	#	%
Low-income	40,221	10,956	5.5	27.2	24,077	59.9	5,188	12.9
Moderate-income	79,000	30,022	15.1	38	41,489	52.5	7,489	9.5
Middle-income	108,363	62,162	31.2	57.4	38,143	35.2	8,058	7.4
Upper-income	135,364	96,201	48.3	71.1	30,639	22.6	8,524	6.3
Unknown-income	0	0	0	0	0	0	0	0
Total Assessment Area	362,948	199,341	100.0	54.9	134,348	37.0	29,259	8.1
				Busi	nesses by Tr	act & Revenu	e Size	
	Total Busin	esses by	Loss Tho	n or =	Ove	r \$1	Revenue Not	
	Trac	et	Less Than or = \$1 Million			llion	Reported	
		%	#	%		%	-	%
T	#	% 9.4		% 9	# 595		# 42	10
Low-income	4,784		4,147	-		13.4		
Moderate-income	8,808	17.2	7,924	17.1	848	19.1	36	8.6
Middle-income	10,893	21.3	10,182	22	645	14.6	66	15.7
Upper-income	25,948	50.8	23,500	50.8	2,178	49.2	270	64.3
Unknown-income	636	1.2	466	1	164	3.7	6	1.4
Total Assessment Area	51,069	100.0	46,219	100.0			420	100.0
	Percentage of	Total Busine	esses:	90.5		8.7		.8
				Fa	irms by Tract	t & Revenue S	Size	
	Total Farms	by Tract	Less Tha	n or =	Ove	er \$1	Revenue Not	
			\$1 Mill	lion	Mi	llion	Reported	
	#	%	#	%	#	%	#	%
Low-income	12	2.9	12	3	0	0	0	C
Moderate-income	29	7.1	27	6.7	2	50	0	C
Middle-income	95	23.3	94	23.3	1	25	0	C
Upper-income	268	65.8	267	66.3	1	25	0	C
Unknown-income	3	0.7	3	0.7	0	0	0	0
Total Assessment Area	407	100.0	403	100.0	4	100.0	0	.0
	Percentage of						-	

2021 FFIEC Census Data and 2021 D&B Information

# CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS

#### LENDING TEST

#### Overview

Truxton's overall rating for the lending test is satisfactory. The loan-to-deposit (LTD) ratio is reasonable, and a majority of loans were originated inside the assessment area. The geographic distribution of loans reflects reasonable dispersion throughout the assessment area, and the distribution of loans by borrower income and business revenue is reasonable. Performance context information, such as competition, demographic, and other economic factors was also considered in the evaluation determining the bank's lending performance.

As previously mentioned, the bank was not subject to HMDA reporting requirements in 2020 and 2021 as it did not meet the loan volume threshold that triggers reporting requirements. However, the bank submitted residential real estate loan data (including originations, refinances, and home improvement) for consideration.

The bank originated more small business loans than residential real estate loans during the review period, by both dollar amount and number of loans. As a result, small business lending was given more weight when determining the lending test rating.

#### Loan-to-Deposit Ratio

The bank's net loan-to-deposit ratio reflects its level of lending activity, and its lending levels show a reasonable responsiveness to meeting the overall assessment area's credit needs. The bank's average LTD ratio for the 10quarter period ending December 31, 2021, was 72.1 percent. The bank's average LTD ratio was compared to LTD ratios of four other financial institutions of comparable asset size with branch offices in the assessment area. The average LTD ratios for the comparable financial institutions ranged from 55.8 percent to 89.9 percent.

#### Assessment Area Concentration

The bank originated a majority of the total loans sampled to borrowers and businesses residing in or located within the assessment area. The table below shows, by product type, the number and percentage of loans reviewed that were located inside and outside the assessment area.

Loan Types		I	nside		0	utsid e		
	#	% \$(000s) %		#	%	\$(000s)	%	
Residential Loans	155	88.1	\$99,616	81.2	21	11.9	\$23,087	18.8
Total Non-HMDA	155	88.1	\$99,616	81.2	21	11.9	\$23,087	18.8
Small Business	489	84.6	\$85,971	88.1	89	15.4	\$11,667	11.9
Total Small Bus. related	489	84.6	\$85,971	88.1	89	15.4	\$11,667	11.9
TOTAL LOANS	644	85.4	\$185,588	84.2	110	14.6	\$34,754	15.8

#### Lending Inside and Outside the Assessment Area

As shown, 85.4 percent (by number) and 84.2 percent (by dollar) of the total loans are to borrowers and businesses residing within the assessment area. This indicates the bank's willingness to originate loans that meet the credit needs of its assessment area.

### Geographic Distribution of Loans

Based on the following analysis, the overall geographic distribution of the bank's residential real estate and small business loans reflects reasonable dispersion throughout the assessment area and does not reveal any unexplained gaps in lending patterns.

#### Residential Real Estate Lending

The following table shows the geographic distribution of Truxton Trust Bank residential real estate loans for 2020 and 2021 within its Nashville assessment area. As noted earlier, the bank was not subject to HMDA reporting requirements in 2020 and 2021 as it did not meet the loan volume threshold that triggers reporting requirements. However, the bank submitted residential loan data (including originations, refinances, and home improvement) for consideration on the analysis of 2020 and 2021 performance.

	ASSC	ssment Area										
	Bank Lending & Demographic Data Comparison											
Tract Income		2020, 2021										
Levels		Bank										
	Co	ount	Dol	lar	Occupied Units							
	#	%	\$ (000s)	\$ %	%							
Low	21	13.5%	\$12,073	12.1%	5.5%							
Moderate	19	12.3%	\$3,762	3.8%	15.1%							
Middle	31	20.0%	\$5,072	5.1%	31.2%							
Upper	84	54.2%	\$78,709	79.0%	48.3%							
Unknown	0	0.0%	\$0	0.0%	0.0%							
Tr Unknown	0	0.0%	\$0	0.0%								
Total	155	100%	\$99,616	100%	100%							

#### Geographic Distribution of Consumer Residential Real Estate Loans Assessment Area: Nashville

Originations & Purchases

2021 FFIEC Census Data and 2015 ACS Data

The geographic distribution of residential real estate loans for 2020 and 2021 is reasonable. The bank originated 13.5 percent of total loans in low-income tracts which is higher than the percentage of owner-occupied units in low-income tracts at 5.5 percent. The bank originated 12.3 percent of total loans in moderate-income tracts compared to 15.1 percent of owner-occupied units in moderate-income tracts. As stated previously, 11.2 percent of families in the assessment area have incomes below the poverty level and 88.7 percent of those families live in LMI tracts. The high concentration of families below the poverty level living in LMI tracts and the lack of affordable housing in these areas present challenges to lending in LMI tracts.

### Small Business

The following table shows the geographic distribution of small business loans for calendar years 2020 and 2021 within the Nashville assessment area.

Assessment Area: Nashville										
	Bank Lending & Demographic Data									
		Comparison								
Tract Income			2020, 202	21						
Levels		Bank								
	Co	unt	Dolla	ar	Businesses					
	#	%	\$ (000s)	\$ %	%					
Low	42	8.6%	\$8,414	9.8%	9.4%					
Moderate	59	12.1%	\$13,438	15.6%	17.2%					
Middle	53	10.8%	\$12,859	15.0%	21.3%					
Upper	325	66.5%	\$49,955	58.1%	50.8%					
Unknown	10	2.0%	\$1,306	1.5%	1.2%					
Tr Unknown	0	0.0%	\$0	0.0%						
Total	489	100%	\$85,971	100%	100%					

# **Geographic Distribution of Small Business Loans**

Originations & Purchases

2021 FFIEC Census Data and 2021 D&B Information

Truxton originated 489 small business loans inside the assessment area in 2020 and 2021. Of this total, as noted previously, the bank originated 338 PPP loans (69.1 percent). 42 loans (8.6 percent) were originated in low-income census tracts which was slightly less than the percentage of total businesses located in low-income tracts at 9.4 percent. The bank made 59 loans (12.1 percent) in moderate-income tracts, which was less than the percentage of businesses located in moderate-income tracts at 17.2 percent. Small business lending in Nashville is competitive, and Truxton is a small institution in the market with a unique business strategy. When these factors are taken into consideration, the geographic distribution of loans is considered reasonable over the review period.

# Lending to Borrowers of Different Incomes and Businesses of Different Sizes

Based on the following analysis, the overall distribution of the bank's residential real estate and small business loans by borrower income and business revenue reflects reasonable dispersion throughout the bank's assessment area and does not reveal any unexplained gaps in lending patterns. Performance context factors and the bank's strategy were considered and, as previously mentioned, small business lending received greater weight when determining the overall rating.

# Residential Real Estate Lending

The following table shows the distribution of the bank's residential real estate loans by the income level of the borrowers.

### Borrower Distribution of Consumer Residential Real Estate Loans

	Assessment Area: Nashville										
	Bank Lending & Demographic Data Comparison										
Borrower Income Levels		2020, 2021									
		Bank									
	Co	ount	Dol	lar	Family Income						
	# %		\$ (000s)	\$ %	%						
Low	12	7.7%	\$2,063	2.1%	21.5%						
Moderate	14	9.0%	\$856	0.9%	15.4%						
Middle	3	1.9%	\$1,089	1.1%	18.0%						
Upper	81	52.3%	\$61,497	61.7%	45.1%						
Unknown	45	29.0%	\$34,111	34.2%	0.0%						
Tr Unknown	0	0.0%	\$0	0.0%							
Total	155	100%	\$99,616	100%	100%						

Originations & Purchases

2021 FFIEC Census Data and 2015 ACS Data

The distribution of residential real estate lending by borrower income was poor in 2020 and 2021. The bank's lending to low-income borrowers at 7.7 percent of the total number of loans was less than the percentage of low-income families in the assessment area at 21.5 percent. The bank's lending to moderate-income borrowers at 9.0 percent of the total number of loans was also less than the percentage of moderate-income families in the assessment area at 15.4 percent.

#### Small Business Lending

Small business lending by business revenue reflects reasonable penetration among businesses of different sizes in the assessment area. The following table shows the distribution of Truxton's small business loans, by revenue and loan size, for calendar years 2020 and 2021 within Nashville assessment area.

		Ban	k Lendi	0		hic Data	
Busi	Comparison 2020, 2021						
	6	E ount	Bank	0	Total		
				\$ (00	,	Businesses	
		#	%	\$	%	%	
	\$1million or Less	97	19.8%	\$38,235	44.5%	90.5%	
ESS	Over \$1 Million	54	11.0%	\$13,878	16.1%	8.7%	
BUSINESS REVENUE	Total Rev. available	151	30.8%	\$52,113	60.6%	99.2%	
BUS	Rev. Not Known	338	69.1%	\$33,858	39.4%	0.8%	
	Total	489	100%	\$85,971	100%	100%	
Ш	\$100,000 or Less	270	55.2%	\$9,673	11.3%		
I SIZ	\$100,001 - \$250,000	102	20.9%	\$17,333	20.2%		
-OAN SIZE	\$250,001 - \$1 Million	117	23.9%	\$58,965	68.6%		
	Total	489	100%	\$85,971	100%		
ZE I or	\$100,000 or Less	16	16.5%	\$865	2.3%		
AN SIZ \$1 Mil Less	\$100,001 - \$250,000	20	20.6%	\$4,079	10.7%		
LOAN SIZE & Rev \$1 Mill or Less	\$250,001 - \$1 Million	61	62.9%	\$33,292	87.1%		
_ ∝	Total	97	100%	\$38,235	100%		

# Small Business Loans by Business Revenue & Loan Size Assessment Area: Nashville

Originations & Purchases

2021 FFIEC Census Data and 2021 D&B Information

As stated previously, 338 of the small business loans in the assessment area during the review period were PPP loans. Of note, revenue information was not known for 338 loans, of which all were PPP loans and therefore had no requirement to collect revenue. Of the 151 loans where revenues were known, 97 (64.2 percent) were made to businesses with revenues less than \$1 million compared to 90.5 percent of total businesses. Approximately 76.1 percent of the bank's small business loans were in amounts less than \$250,000, which typically represents the loan amounts requested by small businesses.

As noted earlier, Nashville is a competitive market for small business lending, and Truxton is not a typical commercial bank with its focus on highly personalized and individualized business banking services. In addition, while a direct comparison is not used in this evaluation, a review of aggregate CRA small business loan reporters in the assessment area shows that the distribution of the bank's lending to businesses with revenues under \$1 million is similar to other lenders in the market for both years in the review period. Given these factors, the distribution of small business lending by revenue size is considered reasonable.

# COMMUNITY DEVELOPMENT TEST

Overall, Truxton Trust Company demonstrates excellent responsiveness to the community development needs of its assessment area through community development loans, qualified investments, and community development services.

During the review period, Truxton originated 31 community development loans totaling approximately \$62.9 million: 18 loans for \$38.1 million went to finance affordable housing; 3 loans for \$15.6 went to finance revitalization/stabilization projects; 6 loans for \$8.8 million financed PPP loans (>\$1 million); and 4 loans for \$430,000 were provided to organizations that offer community services to LMI individuals.

Examples of notable community development loans include:

- A revolving line of credit to a CDFI to allow the organization to purchase affordable multifamily properties prior to obtaining long term financing to preserve affordable housing.
- Four loans for \$14.6 million to one of the largest nonprofit affordable housing developers in Nashville to help with property acquisition, development, and ownership of several multi-family projects.
- One loan for \$400,000 to a nonprofit to purchase transitional residential housing for women leaving incarceration.

The bank's lending demonstrates a high degree of responsiveness to the need for affordable housing that was noted by one of the community contacts.

Truxton had qualified investments totaling \$11 million, including \$6.6 million that were made during the review period and directly benefit the assessment area. Truxton also donated \$198,220 to support nonprofit organizations in the assessment area that provide affordable housing and community services targeted to LMI individuals. The largest donations were to nonprofits that provide transitional housing and to help encourage homeownership for LMI families. Bank representatives used their financial expertise when providing approximately 800 hours of community development service during the review period that benefited LMI individuals. Of the 800 hours, 350 were provided to an organization that provides community services and 220 were provided to support affordable housing. Notably, a bank executive worked on establishing a Middle and East Tennessee CRA Collaborative. This new group will help banks make better connections in local communities and to learn from one another.

# RESPONSIVENESS TO SUBSTANTIATED COMPLAINTS

Neither the bank nor this Reserve Bank has received any CRA-related complaints since the previous examination.

# FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified.

# **APPENDIX A**

	SCOPE OF EXAM	INATION		
TIME PERIOD REVIEWED				
Lending Test: January 1, 2020 thro Community Development Test: Jul	•	, 2022		
FINANCIAL INSTITUTION PRODUCTS				REVIEWED
Truxton Trust Bank, Nashville, Ter	Residential Real Estate Loans Small Business Loans			
AFFILIATE(S)	AFFILIATE RELATIONSHIP		PRODUCTS REVIEWED	
NA	NA		NA	
LIST OF ASSESSMENT AREA	S AND TYPE OF EXAM	INATION		
ASSESSMENT AREA	<i>TYPE OF EXAMINATION</i>	BRANCHES VISITED		OTHER INFORMATION
Nashville, Tennessee	Full-scope Review	Nashville, Tennessee		NA

# **APPENDIX B – DEFINITIONS AND GENERAL INFORMATION**

#### **Definitions**

ATM	Automated Teller Machine
AIIVI	Automateu Tener Machine
CDC	Community Development Corporation
CDFI	Community Development Financial Institution
CRA	Community Reinvestment Act (Regulation BB)
FDIC	Federal Deposit Insurance Corporation
FFIEC	Federal Financial Institutions Examination Council
HMDA	Home Mortgage Disclosure Act (Regulation C)
HUD	Department of Housing and Urban Development
LMI	Low- and Moderate-Income
LTD	Loan-to-Deposit
LTV	Loan-to-Value Ratio
MD	Metropolitan Division
MSA	Metropolitan Statistical Area
OMB	Office of Management and Budget
REIS	Regional Economic Information System
SBA	Small Business Administration
USDA	United States Department of Agriculture

# **Rounding Convention**

Because the percentages presented in tables were rounded to the nearest tenth in most cases, some columns may not total exactly 100 percent.

# **General Information**

The CRA requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the CRA performance of Truxton Trust Bank prepared by the <u>Federal Reserve</u> <u>Bank of Atlanta</u>, the institution's supervisory agency, as of <u>October 31, 2022</u>. The agency rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 CFR Part 228.

# **APPENDIX C – GLOSSARY**

**Aggregate lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Census tract:** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of MSAs. Census tracts usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community development:** All Agencies have adopted the following language. Affordable housing (including multi-family rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less; or, activities that revitalize or stabilize low- or moderate-income geographies.

Effective September 1, 2005, the Board of Governors of the Federal Reserve System (Board), Office of the Comptroller of the Currency (OCC), and the Federal Deposit Insurance Corporation (FDIC) have adopted the following additional language as part of the revitalize or stabilize definition of community development. Activities that revitalize or stabilize-

- I. Low-or moderate-income geographies;
- II. Designated disaster areas; or
- III. Distressed or underserved nonmetropolitan middle-income geographies designated by the Board, FDIC, and OCC, based on
  - a. Rates of poverty, unemployment, and population loss; or
  - b. Population size, density, and dispersion. Activities that revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.

**Consumer loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include nonrelatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

# **APPENDIX C – GLOSSARY (Continued)**

**Full-scope review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a MSA to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applications, the amount of loan requested, and the disposition of the application (for example, approved, denied, and withdrawn).

**Home mortgage loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multi-family (five or more families) dwelling loans, loans for the purchase of manufactured homes and refinancings of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-scope review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Metropolitan area (MA):** A MSA or a metropolitan division (MD) as defined by the Office of Management and Budget. An MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. An MD is a division of an MSA based on specific criteria including commuting patterns. Only an MSA that has a population of at least 2.5 million may be divided into MDs.

**Middle-income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

**Moderate-income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

# **APPENDIX C – GLOSSARY (Continued**

**Other products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated area:** A rated area is a state or multistate MA. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate MA, the institution will receive a rating for the multistate MA.

**Small loan(s) to business(es):** A loan included in 'loans to small businesses' as defined in the Call Report and the Thrift Financial Reporting (TFR) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage, commercial loans.

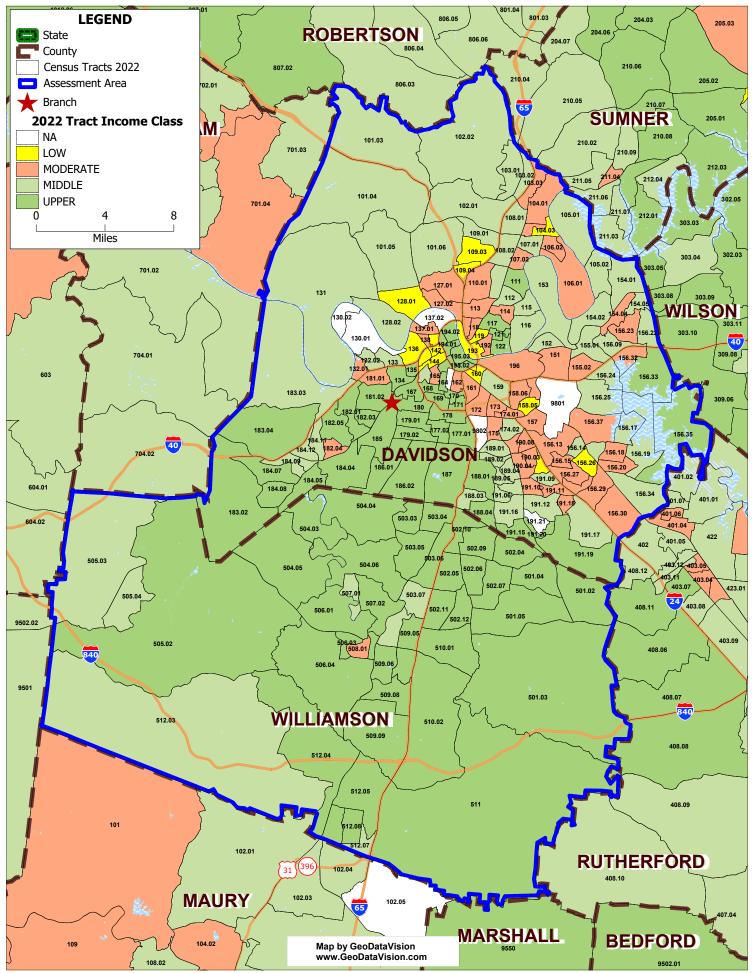
**Small loan(s) to farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Call Report. These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-income:** Individual income that is at least 120 percent of the area median income, or a median family income at least 120 percent, in the case of a geography.

Truxton Trust CRA Public File

# Section 3: CRA Facility Based Assessment Areas, Maps, & Census Tracts

# **TRUXTON TRUST- ASSESSMENT AREA 2022**



# Truxton Trust Facility-Based Assessment Area Tract List

State Code	County Code	Tract Code	Complete Tract Number	Tract Income Class	Tract Minority Pop %	Tract Minority Status
47	037	101.03	47037010103	MIDDLE	15.37%	Non-Majority Minority
47	037	101.04	47037010104	MIDDLE	17.58%	Non-Majority Minority
47	037	101.05	47037010105	MIDDLE	80.39%	Super-Majority Minority
47	037	101.06	47037010106	MIDDLE	74.23%	Majority Minority
47	037	102.01	47037010201	MIDDLE	61.55%	Majority Minority
47	037	102.02	47037010202	MIDDLE	21.12%	Non-Majority Minority
47	037	103.01	47037010301	MIDDLE	50.73%	Majority Minority
47	037	103.02	47037010302	MIDDLE	42.54%	Non-Majority Minority
47	037	103.03	47037010303	MODERATE	50.05%	Majority Minority
47	037	104.01	47037010401	MODERATE	59.08%	Majority Minority
47	037	104.03	47037010403	LOW	70.30%	Majority Minority
47	037	104.04	47037010404	MODERATE	66.51%	Majority Minority
47	037	105.01	47037010501	MIDDLE	23.99%	Non-Majority Minority
47	037	105.02	47037010502	MIDDLE	28.98%	Non-Majority Minority
47	037	106.01	47037010601	MODERATE	62.50%	Majority Minority
47	037	106.02	47037010602	MODERATE	71.84%	Majority Minority
47	037	107.01	47037010701	MIDDLE	57.18%	Majority Minority
47	037	107.02	47037010702	MODERATE	63.29%	Majority Minority
47	037	108.01	47037010801	MIDDLE	61.42%	Majority Minority
47	037	108.02	47037010802	MIDDLE	42.19%	Non-Majority Minority
47	037	109.01	47037010901	MIDDLE	55.49%	Majority Minority
47	037	109.03	47037010903	LOW	89.57%	Super-Majority Minority
47	037	109.04	47037010904	LOW	89.63%	Super-Majority Minority
47	037	110.01	47037011001	MODERATE	72.18%	Majority Minority
47	037	110.02	47037011002	MIDDLE	51.14%	Majority Minority
47	037	110.02	47037011100	UPPER	19.62%	Non-Majority Minority
47	037	112	47037011200	MIDDLE	23.59%	Non-Majority Minority
47	037	112	47037011300	MODERATE	60.40%	Majority Minority
47	037	113	47037011400	MODERATE	45.09%	Non-Majority Minority
47	037	115	47037011500	MIDDLE	25.79%	Non-Majority Minority
47	037	116	47037011600	MIDDLE	28.08%	Non-Majority Minority
47	037	117	47037011700	UPPER	32.24%	Non-Majority Minority
47	037	118	47037011800	MODERATE	65.15%	Majority Minority
47	037	119	47037011900	LOW	54.59%	Majority Minority
47	037	121	47037012100	UPPER	15.33%	Non-Majority Minority
47	037	122	47037012200	UPPER	19.30%	Non-Majority Minority
47	037	126	47037012600	MODERATE	66.63%	Majority Minority
47	037	127.01	47037012701	MODERATE	92.42%	Super-Majority Minority
47	037	127.02	47037012702	MODERATE	87.87%	Super-Majority Minority
47	037	128.01	47037012801	LOW	85.54%	Super-Majority Minority
47	037	128.02	47037012802	MIDDLE	72.69%	Majority Minority
47	037	130.01	47037013001	NA	23.41%	Non-Majority Minority
47	037	130.02	47037013002	NA	54.22%	Majority Minority
47	037	130.02	47037013100	MIDDLE	43.76%	Non-Majority Minority
47	037	132.01	47037013201	MODERATE	36.61%	Non-Majority Minority
47	037	132.01	47037013202	MIDDLE	29.98%	Non-Majority Minority
47	037	132.02	47037013202	MIDDLE	27.71%	Non-Majority Minority
47	037	133	47037013300	UPPER	12.09%	Non-Majority Minority
47	037	134	47037013500	UPPER	30.69%	Non-Majority Minority
47	037	135	47037013500	LOW	75.92%	Majority Minority
47	037	137.01	47037013800	MODERATE	77.67%	Majority Minority
47	037	137.01	47037013701	NA	72.82%	Majority Minority
47	037	137.02	47037013800	MODERATE	87.57%	Super-Majority Minority
+/	037	100	47037013800	LOW	78.28%	Majority Minority

47	037	142	47037014200	LOW	84.62%	Super-Majority Minority
47	037	143	47037014300	LOW	83.76%	Super-Majority Minority
47	037	144	47037014400	LOW	56.31%	Majority Minority
47	037	148	47037014800	LOW	97.11%	Super-Majority Minority
47	037	151	47037015100	MODERATE	30.40%	Non-Majority Minority
47	037	152	47037015200	MIDDLE	19.01%	Non-Majority Minority
47	037	153	47037015300	MIDDLE	24.92%	Non-Majority Minority
47	037	154.01	47037015401	MIDDLE	27.87%	Non-Majority Minority
47	037	154.02	47037015402	MIDDLE	35.93%	Non-Majority Minority
47	037	154.04	47037015404	MODERATE	40.13%	Non-Majority Minority
47	037	154.05	47037015405	MIDDLE	38.05%	Non-Majority Minority
47	037	155.01	47037015501	MIDDLE	29.65%	Non-Majority Minority
47	037	155.02	47037015502	MODERATE	30.83%	Non-Majority Minority
47	037	156.09	47037015609	MIDDLE	38.64%	Non-Majority Minority
47	037	156.13	47037015613	MODERATE	70.57%	Majority Minority
47	037	156.14	47037015614	MIDDLE	64.67%	Majority Minority
47	037	156.15	47037015615	MODERATE	81.02%	Super-Majority Minority
47	037	156.17	47037015617	MIDDLE	46.01%	Non-Majority Minority
47	037	156.18	47037015618	MODERATE	65.08%	Majority Minority
47	037	156.19	47037015619	MIDDLE	62.19%	Majority Minority
47	037	156.20	47037015620	MODERATE	68.25%	Majority Minority
47	037	156.22	47037015622	MIDDLE	42.73%	Non-Majority Minority
47	037	156.23	47037015623	MODERATE	53.35%	Majority Minority
47	037	156.24	47037015624	MIDDLE	49.06%	Non-Majority Minority
47	037	156.25	47037015625	MIDDLE	38.15%	Non-Majority Minority
47	037	156.26	47037015626	LOW	69.42%	Majority Minority
47	037	156.27	47037015627	MODERATE	75.61%	Majority Minority
47	037	156.28	47037015628	MODERATE	81.81%	Super-Majority Minorit
47	037	156.29	47037015629	MODERATE	74.22%	Majority Minority
47	037	156.30	47037015630	MODERATE	70.55%	Majority Minority
47	037	156.32	47037015632	MODERATE	47.12%	Non-Majority Minority
47	037	156.33	47037015633	UPPER	24.65%	Non-Majority Minority
47	037	156.34	47037015634	MIDDLE	63.90%	Majority Minority
47	037	156.35	47037015635	UPPER	53.56%	Majority Minority
47	037	156.36	47037015636	MIDDLE	60.71%	Majority Minority
47	037	156.37	47037015637	MODERATE	64.61%	Majority Minority
47	037	157	47037015700	MODERATE	51.32%	Majority Minority
47	037	158.04	47037015804	MODERATE	65.82%	Majority Minority
47	037	158.05	47037015805	LOW	65.03%	Majority Minority
47	037	158.06	47037015806	MODERATE	70.79%	Majority Minority
47	037	159	47037015900	MIDDLE	39.34%	Non-Majority Minority
47	037	160	47037016000	LOW	82.21%	Super-Majority Minorit
47	037	161	47037016100	MODERATE	50.35%	Majority Minority
47	037	162	47037016200	MODERATE	58.89%	Majority Minority
47	037	163	47037016300	NA	47.27%	Non-Majority Minority
47	037	164	47037016400	UPPER	28.18%	Non-Majority Minority
47	037	165	47037016500	MODERATE	44.04%	Non-Majority Minority
47	037	166	47037016600	MIDDLE	30.83%	Non-Majority Minority
47	037	167	47037016600	UPPER	11.81%	Non-Majority Minority
47	037	167	47037016800	UPPER	22.34%	Non-Majority Minority
47	037	168	47037016800	UPPER	16.31%	Non-Majority Minority
47	037	169	47037018900	UPPER	22.57%	Non-Majority Minority
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47	037	171	47037017100		19.84%	Non-Majority Minority
47	037	172	47037017200	MODERATE	31.81%	Non-Majority Minority
47	037	173	47037017300	MODERATE	55.64%	Majority Minority
47	037	174.01	47037017401	MODERATE	61.68%	Majority Minority
47	037	174.02	47037017402	MIDDLE	49.02%	Non-Majority Minority

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47	037	177.01	47037017701	UPPER	10.26%	Non-Majority Minority
47	037	177.02	47037017702	UPPER	12.16%	Non-Majority Minority
47	037	178	47037017800	UPPER	16.05%	Non-Majority Minority
47	037	179.01	47037017901	UPPER	14.68%	Non-Majority Minority
47	037	179.02	47037017902	UPPER	11.79%	Non-Majority Minority
47	037	180	47037018000	UPPER	11.46%	Non-Majority Minority
47	037	181.01	47037018101	MODERATE	50.34%	Majority Minority
47	037	181.02	47037018102	UPPER	12.12%	Non-Majority Minority
47	037	182.01	47037018201	UPPER	13.10%	Non-Majority Minority
47	037	182.03	47037018203	UPPER	8.05%	Non-Majority Minority
47	037	182.04	47037018204	MODERATE	33.94%	Non-Majority Minority
47	037	182.05	47037018205	UPPER	24.32%	Non-Majority Minority
47	037	183.02	47037018302	UPPER	15.51%	Non-Majority Minority
47	037	183.03	47037018303	MIDDLE	32.53%	Non-Majority Minority
47	037	183.04	47037018304	UPPER	22.64%	Non-Majority Minority
47	037	184.04	47037018404	UPPER	26.52%	Non-Majority Minority
47	037	184.05	47037018405	UPPER	16.33%	Non-Majority Minority
47	037	184.07	47037018407	UPPER	21.35%	Non-Majority Minority
47	037	184.08	47037018408	UPPER	17.99%	Non-Majority Minority
47	037	184.09	47037018409	MIDDLE	19.13%	Non-Majority Minority
47	037	184.10	47037018410	MIDDLE	30.32%	Non-Majority Minority
47	037	184.11	47037018411	MIDDLE	35.98%	Non-Majority Minority
47	037	184.11	47037018411	MIDDLE		
	037	185			23.88%	Non-Majority Minority
47			47037018500	UPPER	6.55%	Non-Majority Minority
47	037	186.01	47037018601	UPPER	7.04%	Non-Majority Minority
47	037	186.02	47037018602	UPPER	9.28%	Non-Majority Minority
47	037	187	47037018700	UPPER	7.99%	Non-Majority Minority
47	037	188.01	47037018801	UPPER	17.29%	Non-Majority Minority
47	037	188.03	47037018803	MIDDLE	18.77%	Non-Majority Minority
47	037	188.04	47037018804	UPPER	22.71%	Non-Majority Minority
47	037	189.01	47037018901	MIDDLE	41.04%	Non-Majority Minority
47	037	189.02	47037018902	MIDDLE	27.63%	Non-Majority Minority
47	037	189.04	47037018904	MIDDLE	52.26%	Majority Minority
47	037	189.05	47037018905	MIDDLE	55.51%	Majority Minority
47	037	190.03	47037019003	MODERATE	70.83%	Majority Minority
47	037	190.04	47037019004	MODERATE	71.97%	Majority Minority
47	037	190.07	47037019007	MODERATE	64.53%	Majority Minority
47	037	190.08	47037019008	MODERATE	77.74%	Majority Minority
47	037	191.05	47037019105	MIDDLE	58.85%	Majority Minority
47	037	191.06	47037019106	MIDDLE	39.46%	Non-Majority Minority
47	037	191.08	47037019108	LOW	82.82%	Super-Majority Minority
47	037	191.09	47037019109	MIDDLE	74.08%	Majority Minority
47	037	191.10	47037019110	MODERATE	64.60%	Majority Minority
47	037	191.11	47037019111	MODERATE	72.96%	Majority Minority
47	037	191.12	47037019112	MIDDLE	63.06%	Majority Minority
47	037	191.15	47037019115	UPPER	30.54%	Non-Majority Minority
47	037	191.16	47037019116	MIDDLE	39.64%	Non-Majority Minority
47	037	191.17	47037019117	MIDDLE	61.31%	Majority Minority
47	037	191.18	47037019118	MODERATE	76.67%	Majority Minority
47	037	191.19	47037019119	UPPER	32.07%	Non-Majority Minority
47	037	191.20	47037019120	UPPER	34.03%	Non-Majority Minority
47	037	191.20	47037019121	NA	36.82%	Non-Majority Minority
47	037	191.21	47037019200	MODERATE	36.70%	Non-Majority Minority
47	037	192	47037019200	LOW	76.92%	Majority Minority
47	037	193	47037019300	UPPER	42.62%	Non-Majority Minority
		1				
47	037 037	194.02 195.01	47037019402 47037019501	UPPER UPPER	22.86% 23.42%	Non-Majority Minority Non-Majority Minority
		1 1 1 1 1 1	///////////////////////////////////////		134/%	
47 47	037	195.01	47037019502	UPPER	21.70%	Non-Majority Minority

47	037	195.03	47037019503	UPPER	34.25%	Non-Majority Minority
47	037	196	47037019600	MODERATE	49.86%	Non-Majority Minority
47	037	9801	47037980100	NA	50.00%	Non-Majority Minority
47	037	9802	47037980200	NA	100.00%	Super-Majority Minority
47	187	501.02	47187050102	UPPER	22.00%	Non-Majority Minority
47	187	501.03	47187050103	UPPER	15.96%	Non-Majority Minority
47	187	501.04	47187050104	UPPER	29.47%	Non-Majority Minority
47	187	501.05	47187050105	UPPER	20.84%	Non-Majority Minority
47	187	502.04	47187050204	UPPER	25.18%	Non-Majority Minority
47	187	502.05	47187050205	UPPER	13.96%	Non-Majority Minority
47	187	502.06	47187050206	UPPER	15.35%	Non-Majority Minority
47	187	502.07	47187050207	UPPER	24.48%	Non-Majority Minority
47	187	502.09	47187050209	UPPER	17.84%	Non-Majority Minority
47	187	502.10	47187050210	UPPER	14.05%	Non-Majority Minority
47	187	502.11	47187050211	UPPER	44.26%	Non-Majority Minority
47	187	502.12	47187050212	UPPER	20.54%	Non-Majority Minority
47	187	503.03	47187050303	UPPER	7.53%	Non-Majority Minority
47	187	503.04	47187050304	UPPER	12.24%	Non-Majority Minority
47	187	503.05	47187050305	UPPER	14.11%	Non-Majority Minority
47	187	503.06	47187050306	UPPER	23.97%	Non-Majority Minority
47	187	503.00	47187050307	MIDDLE	25.53%	Non-Majority Minority
47	187	504.03	47187050403	UPPER	9.62%	Non-Majority Minority
47	187	504.03	47187050403	UPPER	9.52%	Non-Majority Minority
47	187	504.04		UPPER	7.51%	
47	187		47187050405		9.98%	Non-Majority Minority
		504.06	47187050406	UPPER		Non-Majority Minority
47	187	505.02	47187050502		10.91%	Non-Majority Minority
47	187	505.03	47187050503	MIDDLE	11.84%	Non-Majority Minority
47	187	505.04	47187050504	MIDDLE	12.58%	Non-Majority Minority
47	187	506.01	47187050601	UPPER	23.28%	Non-Majority Minority
47	187	506.03	47187050603	UPPER	26.69%	Non-Majority Minority
47	187	506.04	47187050604	UPPER	10.94%	Non-Majority Minority
47	187	507.01	47187050701	MIDDLE	14.59%	Non-Majority Minority
47	187	507.02	47187050702	UPPER	11.25%	Non-Majority Minority
47	187	508.01	47187050801	MODERATE	54.58%	Majority Minority
47	187	508.02	47187050802	UPPER	9.22%	Non-Majority Minority
47	187	509.04	47187050904	MIDDLE	40.94%	Non-Majority Minority
47	187	509.05	47187050905	UPPER	26.52%	Non-Majority Minority
47	187	509.06	47187050906	UPPER	12.58%	Non-Majority Minority
47	187	509.07	47187050907	UPPER	17.60%	Non-Majority Minority
47	187	509.08	47187050908	UPPER	11.23%	Non-Majority Minority
47	187	509.09	47187050909	UPPER	13.61%	Non-Majority Minority
47	187	510.01	47187051001	UPPER	22.43%	Non-Majority Minority
47	187	510.02	47187051002	UPPER	20.08%	Non-Majority Minority
47	187	511	47187051100	UPPER	12.72%	Non-Majority Minority
47	187	512.03	47187051203	MIDDLE	9.23%	Non-Majority Minority
47	187	512.04	47187051204	UPPER	15.96%	Non-Majority Minority
47	187	512.05	47187051205	UPPER	15.63%	Non-Majority Minority
47	187	512.06	47187051206	UPPER	22.09%	Non-Majority Minority
47	187	512.07	47187051207	MIDDLE	21.66%	Non-Majority Minority
47	187	512.08	47187051208	UPPER	16.98%	Non-Majority Minority

## Section 4: List of Locations

### **Truxton Trust**

### Community Reinvestment Act (CRA) Public File

List of Locations

Main Office:

4525 Harding Road, Suite 300 Nashville, TN 37205 Census Tract: 180.00

Branch Offices:

None

*Truxton Trust Company did not open any branches during the current year or in each of the two prior calendar years.* 

### Section 5: Current Fee Schedule

#### FEES AND CHARGES. The following fees and charges may be assessed against your account:

Check printing fees vary by the style of check ordered.

An overdraft fee of \$35.00 will be charged per item for covering overdrafts created by check or draft, in-person withdrawal, ATM withdrawal, or other electronic means.

Account Balancing (per hour- minimum 1 hour)	\$40.00
Account Closing Fee (within 60 days of opening, per account)	\$10.00
Account Reconciliation- BAI File (per month, per account)	\$25.00
Account Research (per hour-minimum 1 hour)	\$40.00
ACH Credits (per item)	\$0.10
ACH Debit Block (per account; allows no ACH transactions to post to account)	\$25.00
ACH Debits (per Item)	\$0.10
ACH EDI Reporting- Remittance Advice (per month)	\$25.00
ACH Originated NOC (per item)	\$7.50
ACH Originated Return- Unauthorized (per item)	\$7.50
ACH Origination Fee Per CRD Item (per item originated in online banking)	\$0.16
ACH Origination Fee Per DB Item (per item originated in online banking)	\$0.16
ACH Origination Fee Same Day ACH (per batch originated in online banking)	\$5.00
ACH Origination Pre-Note (per item, debits and credits initiated in online banking)	\$0.16
ACH Per File Origination (per file originated in online banking)	\$2.00
ACH Positive Pay (per account, per month)	\$25.00
ACH Return Credit (per item)	\$23.00
	\$7.50
ACH Return Debit (per item)	\$7.30
ACH Transfer Fee- Manual (per item; ACH requested via in-person, email, fax,	\$5.00
telephone, sms)	\$7.50
ACH Transfer Fee- Manual Same Day (per item; requested via in-person, email, fax,	\$7.50
telephone, sms) ATM-Foreign Fee (per transaction; non-customer)	\$2.00
Checks (per item, issued items paid)	\$3.00 \$0.25
	\$20.00
Collection Item: Domestic (per item)	\$25.00
Collection Item: International (per item)	\$23.00
Debit Card Emergency Order (per item, order has to be placed by 11:30 am CST; overnight delivery via UPS)	\$75.00
Debit Card Expedited Order (per item, order will be delivered via UPS to client 2	\$25.00
business days after order is placed)	\$25.00
Deposits/Credits made at Teller/ATM/Night Drop (per item)	\$0.25
Direct Connect- Quicken/Quickbooks (per month; online banking direct connect to	\$0.23
Intuit)	\$25.00
,	\$10.00
Foreign Currency Order Fee (per order) Foreign Currency Sell Fee (per sell)	\$10.00
	\$5.00
Foreign Deposited Item (per item) Foreign Draft (per item)	\$10.00
Garnishment (per item) Internal sweep/transfer (per month)	\$20.00 \$100.00
Items Deposited, Federal (per item)	
	\$0.13 \$0.09
Items Deposited, local (per item)	\$0.09
Items Deposited, On Us (per item)	
Levies (Per Item) Lockbox Correspondence (per item)	\$50.00 \$0.35
Lockbox Correspondence (per item)	\$0.35
	\$0.35
Lockbox Deposit Fee (per deposit)	\$0.35 \$0.35
Lockbox Deposited Item (per item; on us, local, govt and federal) Lockbox Download File Configuration Fee (per file configured, one time fee)	
	\$150.00
Lockbox Information Delivery Postage (per package) Lockbox Per File Download Fee (per file; CSV, Quickbooks, etc; custom available)	\$30.00
	\$5.00
Lockbox Service Fee Retail (per month)	\$200.00
Lockbox Service Fee Wholesale (per month) Lockbox Setup Fee (one time fee, per entity)	\$100.00 \$250.00
Mobile Deposit Capture Deposit (per item)	\$250.00
moone Deposit Capture Deposit (per tient)	\$0.20

Non-consumer Domestic Outgoing Wire Initiated in Online Banking (per item)	\$7.50
NSF Check Charge (per item)	\$35.00
Official Checks (per item)	\$10.00
Online Banking Bill Payment Business (1) (per month)	\$20.00
Online Banking Bill Payment Consumer (1) (per month)	\$5.95
Online Bill Pay- Rush Delivery Next Business Day (per item; must be scheduled by 3	\$35.95
pm CST)	φ33.75
Online Business Bill Pay- Rush Delivery 2 Business Days (per item; must be	\$29.95
scheduled by 3 pm CST)	
Overdraft Continuance Fee (per item, per day account remains in overdraft)	\$10.00
Overdraft Continuance Fee - 1st Day (per item)	\$10.00
Overdraft Transfer from LOC (per occurance)	\$10.00
Paper Statements (per statement)	\$2.50
Penalty for Excess High Yield Accounts (per item)	\$10.00
Positive Pay Service- Check (per month, per account; Branch Entered)	\$150.00
Positive Pay Service- Check (per month, per account; entered by client online)	\$50.00
Positive Pay Service- No Checks (per account, per month; allows no checks to post to	\$25.00
account)	
Remote Deposit (per depsosit)	\$0.20
Remote Deposit Capture Items (per item; on us, local, govt and federal deposited	\$0.20
items)	
Remote Deposit Service Maintenance (per month, includes scanner)	\$25.00
Returned/Reprocessed Item Handling Fee (per item, returned check)	\$7.50
	\$7.50
Safe Depoist Box Rent 10x10 (annual, per box)	\$125.00
Safe Depoist Box Rent 10x10 (annual, per box)	\$125.00
Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box)	\$125.00 \$300.00
Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)	\$125.00 \$300.00 10.000% of of rental
Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box) Safe Deposit Box Late Fee (per month) Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select	\$125.00 \$300.00 10.000% of of rental
Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectSafe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select	\$125.00 \$300.00 10.000% of of rental \$95.00
Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box) Safe Deposit Box Late Fee (per month) Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 3x10 Box (annual, per box) Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select accounts, annual, per box)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00
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Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00
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Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box) Safe Deposit Box Late Fee (per month) Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 3x10 Box (annual, per box) Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (annual, per box) Safe Deposit Box Rent 5x10 Box (annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Stop Payment (per item) Wire Information Reporting (per month; e-mail notification advice for incoming and outgoing wires) Wire Transfer Incoming Domestic (per item)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00
Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Stop Payment (per item)Wire Information Reporting (per month; e-mail notification advice for incoming andoutgoing wires)Wire Transfer Incoming Domestic (per item)Wire Transfer Incoming International (per item)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00 \$35.00
<ul> <li>Safe Depoist Box Rent 10x10 (annual, per box)</li> <li>Safe Deposit Box Drill Fee/Lost Key(s) (per box)</li> <li>Safe Deposit Box Late Fee (per month)</li> <li>Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Safe Deposit Box Rent 3x10 Box (annual, per box)</li> <li>Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Safe Deposit Box Rent 5x10 Box (annual, per box)</li> <li>Safe Deposit Box Rent 5x10 Box (annual, per box)</li> <li>Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box)</li> <li>Sufe Payment (per item</li></ul>	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00
Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box) Safe Deposit Box Late Fee (per month) Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 3x10 Box (annual, per box) Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (annual, per box) Safe Deposit Box Rent 5x10 Box (annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Stop Payment (per item) Wire Information Reporting (per month; e-mail notification advice for incoming and outgoing wires) Wire Transfer Incoming Domestic (per item) Wire Transfer Incoming International (per item) Wire Transfer Outgoing Domestic (per item; requested via in-person, email, fax, telephone, sms)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00 \$15.00
Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Stop Payment (per item)Wire Information Reporting (per month; e-mail notification advice for incoming andoutgoing wires)Wire Transfer Incoming Domestic (per item)Wire Transfer Incoming International (per item)Wire Transfer Outgoing Domestic (per item; requested via in-person, email, fax,telephone, sms)Wire Transfer- Outgoing International (per item; requested via in-person, email, fax,	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00 \$35.00
Safe Depoist Box Rent 10x10 (annual, per box) Safe Deposit Box Drill Fee/Lost Key(s) (per box) Safe Deposit Box Late Fee (per month) Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 3x10 Box (annual, per box) Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Safe Deposit Box Rent 5x10 Box (annual, per box) Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or select accounts, annual, per box) Stop Payment (per item) Wire Information Reporting (per month; e-mail notification advice for incoming and outgoing wires) Wire Transfer Incoming International (per item) Wire Transfer Outgoing Domestic (per item; requested via in-person, email, fax, telephone, sms) Wire Transfer- Outgoing International (per item; requested via in-person, email, fax, telephone, sms)	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00 \$35.00 \$15.00 \$45.00
Safe Depoist Box Rent 10x10 (annual, per box)Safe Deposit Box Drill Fee/Lost Key(s) (per box)Safe Deposit Box Late Fee (per month)Safe Deposit Box Rent 10x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 3x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Safe Deposit Box Rent 5x10 Box (discounted rate with relationship banking or selectaccounts, annual, per box)Stop Payment (per item)Wire Information Reporting (per month; e-mail notification advice for incoming andoutgoing wires)Wire Transfer Incoming Domestic (per item)Wire Transfer Incoming International (per item)Wire Transfer Outgoing Domestic (per item; requested via in-person, email, fax,telephone, sms)Wire Transfer- Outgoing International (per item; requested via in-person, email, fax,	\$125.00 \$300.00 10.000% of of rental \$95.00 \$60.00 \$45.00 \$85.00 \$65.00 \$20.00 \$3.00 \$15.00 \$15.00

(1) No charge with select accounts.

## Section 6: Types of Deposits and Loans

### **Truxton Trust Company**

#### Community Reinvestment Act (CRA) Public File

#### **Available Loan and Deposit Products**

#### Truxton Trust Loan Services

- Residential Mortgage Loans for 1 4 dwelling and multi-family units
- Home Equity Loans and Secured, Personal Lines of Credit
- Personal Unsecured Credit Lines
- Automobile Loans
- Commercial and Residential Construction Loans
- Small Business Loans and Lines of Credit
- Community Development Loans
- Commercial and Industrial Real Estate Loans
- Consumer Credit Card Services (outsourced)
- Paycheck Protection Program (PPP) Loans

#### Truxton Trust Personal Deposit Services

- Free Checking Accounts
- Interest Checking (NOW Accounts)
- Money Market and Savings Accounts
- Certificates of Deposit
- Online Banking with Bill Pay
- Debit Card Services

#### Truxton Trust Business Deposit Services

- Business Checking Accounts (designed for Small Businesses)
- Commercial Checking Accounts
- Business Money Market Checking Accounts
- Business Interest Checking Accounts
- IOLTA Accounts
- Cash Management Services (including Online Banking transfer, wire and ACH abilities)

#### Non-Traditional Loan and Deposit Services

- Remote Deposit available to Business and Commercial Checking Account customers
- Online Banking <u>with Bill Pay</u> for Business and Commercial Checking Account customers
- Lockbox services for Business and Commercial Checking Account customers
- Smartphone Remote Deposits for Consumers.
- Business Debit Card Services.
- Commercial Credit Card Services (outsourced)

## Section 7: Hours of Operation

### **Truxton Trust Company**

Community Reinvestment Act (CRA) Public File

### **Hours of Operation**

Main Office:

Monday through Friday: 9:00 am to 4:00 pm

# Section 8: Written Comments from the Public (2022, 2023 & 2024)

Year-to-date in 2024, Truxton Trust Company has not received any written comments from the public that specifically relate to the bank's performance in helping to meet community credit needs, nor did it receive any written comments during calendar years 2022 or 2023.